

February 17, 2017 Trustees' Meeting Minutes

Call to Order:

Date: Friday, February 17, 2017

Time: 3.30p.m. EST

Place: Cypress Cove Resort, Kissimmee FL

AANR President Beverly Price called the Midwinter Meeting to order at 3:30 at p.m...

> Special Assignments Photos Gary Spangler, Timekeeper Sharon McLeod

Roll Call: Paul Kuntzmann, Secretary/Treasurer

Roll call

Function	Name	Position	Present	Absent
Officers	Beverly Price	President	Х	
	Sharon McLeod	Vice President	Х	
	Paul Kuntzmann	Secretary/Treasurer	Х	
		Executive Director	Х	
	Erich Schuttauf	Legal Counsel	Х	
Trustees	Bob Campbell	Trustee from AANR Western Canada	Х	
	Lewis Dreblow	Club Trustee	Х	
	Ronna Krozy	Club Trustee	Х	
	Rick Snider	Trustee from AANR Midwest	Х	
	Joan Harris	Club Trustee	Х	
	Ralph Collinson	Trustee from AANR Florida	Х	
	Tim Mullins	Trustee from AANR West	Х	
	David "Slim" Heide	Trustee from AANR Southwest	Х	
	Patty Faber	Club Trustee	Х	
	Theresa "T" Price	Club Trustee	Х	
	Kathy Smith	Trustee from AANR Northwest	Х	
	Susan Weaver	Club Trustee	Х	
	Fred Van Nest	Trustee from AANR East	Х	
	Kathy Watzel	Club Trustee	Х	

Declaration of a Quorum – President, Beverly Price

All Officers and 14 Trustees are present and we do have a quorum.

Introductions - President, Beverly Price

Past President AANR – Julie Erlenmeyer, Past ASA President – Susan Weaver, Past AANR President

Regions

Gloria Waryas AANR-East President

Richard Quigley AANR-Midwest President

David Smith AANR-Northwest President

Ted Peck AANR-Southwest President

Walt Stephens AANR-West President

Mark Huenison AANR-Western Canada President

Jim Wulchak AANR-Florida

Staff - Introduced by Executive Director

Arlette Lowery, Judy Mason, Melissa Sigman, Alix Schuttauf, and Carolyn Hawkins

Rules and Order Of business

Motion #1

I move to adopt the Rules and Order of Business as distributed.

Maker: Bob Campbell Second: Kathy Watzel

Purpose: As Stated

Fiscal Impact: None

Discussion: No Discussion

Disposition: **Passed –** Unanimously without objection

Report of Interim Motions - Paul Kuntzmann

Since the August Trustee Meeting we have voted on 3 Interim Motions as follows;

Interim Motion # 1, October 12, 2016

I move to ratify the appointment of Gloria Waryas as chair of the Nominations Committee.

Maker: Beverly B Price Second: None Needed

Purpose: As Stated

Fiscal Impact: None Discussion: None

Disposition: Passed - Unanimously

Interim Motion #1, December 1, 2016

To Amend Governance Manual Section VII as follows:

7.01.10 The Capital Improvements Property Management Reserve Fund.

The excess monies in the Life Membership Fund will be transferred to this fund on December 31 of each year. This fund is to be utilized only to finance capital maintenance and improvements to the AANR office building complex. Funds withdrawn must be repaid from the Operating Account in equal annual installments at a rate equal to the lesser of the total original withdrawal divided by 15 or \$2,000. No interest shall be charged on any monies borrowed from the fund. Interest earned on the capital balance of the fund shall be retained in the fund. The Capital Improvements Property Management Reserve Fund is under the oversight and review responsibility of the Finance Committee.

Purpose: To provide a name for this Reserve Fund that more closely reflects

the purpose of the Fund. Fiscal Impact: None

Maker: Finance Committee Second: None Needed

Discussion: None

Disposition: Passed - Unanimously

Interim Motion #2, December 1, 2016

To Amend Governance Manual Section VII as follows:

7.01.09 the Ray and Mildred Connett Memorial Fund.

This fund was established by the action of the Trustees as a memorial to Ray and Mildred Connett to receive gifts and bequests generated by the AANR Planned Giving Program and to maintain those funds as an AANR endowment in a separate, interest bearing or income-generating fund. The purpose of the fund is to stimulate membership growth through non-recurring membership

enhancement programs. Interest or dividend income earned by the fund shall be added to the fund. The total capital value of this fund shall be capped at \$200,000. Funds in excess of that amount will be transferred to the Property Management Reserve Fund on December 31 of each year. The Connett Fund is under the oversight and review responsibility of the Finance Committee.

Purpose: To establish a maximum balance for the Fund that is consistent with the purpose of the Fund.

Fiscal Impact: None

Discussion: Yes, all via e-mail

Maker: Finance Committee Second: None Needed

Disposition: **Passed**, **11-Yes**, **3-No**, Fred Van Nest, Lewis Dreblow,

Susan Weaver

Approval of the Minutes

Motion # 2

I move to approve the minutes of the 2016 August Outboard Meeting, August 11, 2016 as distributed.

Maker: Kathy Smith Second: Patty Faber

Purpose: As Stated

Fiscal Impact: None

Discussion: No Discussion

Disposition: **Passed –** Unanimously without objection

Motion # 3

I move to approve the minutes of the 2016 August Inboard Meeting, August 12, 2016 as distributed.

Maker: Patty Faber Second: Kathy Smith

Purpose: As Stated

Fiscal Impact: None

Discussion: No Discussion

Disposition: **Passed** – Unanimously without objection

Recess to Executive Session

Motion # 4

I move to Recess to Executive Session to discuss personnel matters.

Maker: Joan Harris Second: Ralph Collinson

Purpose: As Stated

Fiscal Impact: None

Discussion: No Discussion

Disposition: **Passed –** Unanimously without objection

Reconvene Midwinter Meeting

Meeting was called back to order by President Beverly Price February 18, 2017, @ 9:00 EST at Cypress Cove

Roll Call: Paul Kuntzmann, Secretary/Treasurer,

Roll call

Function	Name	Position	Present	Absent
Officers	Beverly Price	President	Х	
	Sharon McLeod	Vice President	Х	
	Paul Kuntzmann	Secretary/Treasurer	Х	
		Executive Director	Х	
	Erich Schuttauf	Legal Counsel	Х	
Trustees	Bob Campbell	Trustee from AANR Western Canada	Х	
	Lewis Dreblow	Club Trustee	Х	
	Ronna Krozy	Club Trustee	Х	
	Rick Snider	Trustee from AANR Midwest	Х	
	Joan Harris	Club Trustee	Х	
	Ralph Collinson	Trustee from AANR Florida	Х	
	Tim Mullins	Trustee from AANR West	Х	
	David "Slim" Heide	Trustee from AANR Southwest	Х	
	Patty Faber	Club Trustee	Х	
	Theresa "T" Price	Club Trustee	Х	
	Kathy Smith	Trustee from AANR Northwest	Х	
	Susan Weaver	Club Trustee	Х	
	Fred Van Nest	Trustee from AANR East	Х	
	Kathy Watzel	Club Trustee	Х	

Report of Executive Session

There is nothing to report, as no motions were presented.

President's Comments to the Board – Beverly Price

- First of all I want to apologize for not having a report in the packet. I thought I had sent it and Paul informed me on my inquiry that I had sent a lot of stuff, but no report.
- ➤ I would like to refer you to the January "Across the Board" article in the Bulletin. This will give you the idea behind the Project Pride 2017 campaign.
- Displayed the new bumper stickers, but didn't give any away.
- ➤ I am waiting to launch the AANR Coaches campaign until we see where we are going with the Membership Issues Committee.
- Then made a presentation to the Executive director of a T-shirt that said on the front "Welcome to AANR, but......" on the back it says "there's a back story." Whenever they have a conversation this is turning into one of their private jokes as Bev is always telling Them that there is a back story to almost everything.

Executive Director's Comments to the Board

I submitted a rather lengthy report so I will ask that if you have not read it to please take the time and do. I want you to have confidence in myself and the office staff. We can't do everything by ourselves, we have the skeleton of our plans, but your input is still needed, you are all a part of the plan. We are confident in our plans because we at the office have been listening to you. Please continue to communicate with us at the office.

We have worked hard on the update of "The Bulletin", style and content. I am glad that the trustees' are happy with the product. He also suggested that we take pictures of the "Pride" bumper sticker on cars and send into the office

Fred asked about the information from motion # 6 that was referred to him at the August Inboard meeting.

Motion # 6

I move to request that the Executive Director (ED) prepare and submit timely proposals (with cost estimates) for the following:

- 1. Train the ED and 2 employees in the use of the basic data analysis capabilities of the present CRM (Customer Relations Management) to the extent that they are capable of creating moderately complex queries and reports or alternatively perform a complete extraction so that alternate software products may utilize the data for institutional analysis. [Thus embracing the concept of data farming and institutional research.]
- 2. Modify the existing software to provide for the online renewal by club member.
- 3. Modify the existing software to send an email to the Certifying Officer (CO) and notifying the member processing employee (Arlette) when a batch is submitted for processing.
- 4. Provide a screen showing the status (new, in-process & overdue) of active batches.
- 5. Modify the club screen to default to the current membership type, rather than requiring the CO to select it from a drop down list.

- The Executive Director gave the following information:
 - 1. The following employees have been cross trained will continue to be so; Them self, Sarah, Eva, Frances, Carol and Judy have been trained on the basic queries. Whenever we run reports it does slow down the entire system.
 - 2. This still needs Research and Development (R&D) and dollars budgeted for it for the programmers. This has been put on hold until the Ad Hoc Membership Issues committee is finished
 - 3. Same answer as number 2.
 - 4. This already exists.
 - 5. Arlette and the Membership department feels that having a default screen could cause problems that CO's could skip a step and cause problems. Again this is another R & D and dollar issue
- ➤ The Executive Director does not like this membership system, Arlette knows the system. Going down the line we need to look at a new system that will allow us to use plug in accessories that make it easier to do queries and doesn't slow down the system.
- ➤ The Executive Director acknowledged what "T" mentioned about the data clean-up and the need for a new credit card processor.

Legal Counsel's Comments to the Board – Erich Schuttauf

- Noted that he had a written report and that it was divided between the E.D and Government Affairs reports.
- Extended congratulations to the staff at the AANR office on their progress in getting the building renovations as far as they have come. That is challenging given the numerous permits that must be approved and navigated. Speaking as an attorney who has worked for companies on matter of construction, building, and lien law in Central Florida I understand how much that can require.
- Kudos to Melissa from the office for arranging for a sheriff's representative to be on hand for the building ribbon cutting yesterday. There is a new sheriff, Russel Gibson, who just was elected in November, 2016. It's significantly "worth it" to have persons from his department meet leadership and read materials offered in the brochure rack so that they are educated when a call comes in about a nude sunbather in their backyard.
- ➤ Relayed a success story when Alix of the staff struck up a conversation with a person dining alone at the NCSL (National Conference of State Legislatures) function. After 20 minutes of discussion, he turned out to be a two term state governor from out west. He took, and wore, an AANR pin throughout the evening. AANR has seniority above prominent groups such as trade unions and major corporations for our place at NCSL which gives us much clout with peers and policymakers.
- ➤ Relayed stories of advocacy: that we have had lawmakers and members of the judiciary tour AANR clubs in official and unofficial capacities so that they will understand us. This advocacy is critical, but must be referenced with discretion as well. It is ongoing.
- ➤ Board and visitors are urged to take the message back to regions and clubs that advocacy never stops at AANR headquarters, 1703 North Main St.

➤ Discussed recent developments in state supreme courts indicate AANR policies in such matters as photography and photo releases are sound... and that we have also conveyed information to applicable regional presidents about these developments.

Committee Reports – Updates to written reports only

Internal Affairs - Theresa "T" Price

Nothing to Report

Government Affairs - Tim Mullins

No additions to his written report

Membership Marketing – George Oberle

No additions to his written report

Public Relations - Sharon McLeod

AANR had a table on the recent cruise and we tried to kick it up a notch so it was run more as a trade show booth and we raffled off t-shirts. There was an interesting change in the energy around the table. People came back to the table numerous times.

- Patty Has the webpage access been regained as Jeff has passed away?
- ➤ E.D Are waiting to get the passwords that Jeff had for working on the page.
- ➤ Melissa She and George have figured out how to get back into the site and then we can get the password reset. Nothing to Stress about.
- ➤ Bev noted that we are cross training some employees in the office so that the passwords are known by more people.
- Patty would like the analytics for the week of the Quartzsite RV Show on the website.
- Bev noted that overall in 2016 we had a net loss of 17 members.

Convention and Facilities - Brenda Spangler / David Heide

- > 7th to 14th August office opens at 10:00 and registration opens this Monday. Jim Bishop is the Oaklake Trails Convention Chair.
- Mexican Fiesta Theme. Other daily themes are a possibility
- Bev noted you need to advertise in the Bulletin

Break at 10:00

Resume at 10:15

Legislation – Julie Erlenmeyer

Has no report

Glen Miller Fund - Fred Van Nest

Fred added that ED is putting promotional information in the Bulletin

➤ Bob – made a request to consider changing the rules regarding the non-100% club exclusion.

Planning – Kathy Watzel

The work on "minimum membership letters" on hold, waiting on the Membership Issues Committee results.

Research and Education – Joan Harris, Lucy Heide, Mike Parker

Nothing to add to report

Club Representative - Kathy Smith

No report at this time

Break - 10:20

Resume -10:30

AANR Youth - Patty Faber

No Report

Women in Nude Recreation (WINR) – Joan Harris

No Update to report, but a reminder that today is "National Drink Wine Day!"

Nominating – Gloria Waryas

- Looking for Man, Woman and Family of the Year. It does not take too much time to write up nominations, please do not wait until the last minute. It is really important to recognize our people.
- Patty asked what the deadline is and what is the nominating year?
- ➤ The year is June 1 to May 31, deadlines, May 31 of the year and please get them me in March.

Hall of Fame – Richard Quigley

- We need nominations. At the present time we have only 2 nominations on file. Deadline is March 15th.
- ➤ Bob Noted about the voting process. There are no guidelines for the voting and rating system. He would like the committee and the trustees to consider changing to a yes or no vote.

Young Nudist Leaders – Jessica Harpin

- ➤ Sept. 8th to the 10th Young Nudist Leaders' Summit at Sun Meadow Resort
- She would like some of our AANR Leadership to come speak, please contact me at summit@aanr.com
- ➤ Bev would like regions and clubs to sponsor a young person 18 to 35 to go to the summit. Help them get there financially.
- ynlsummit.org

Finance - Bob Campbell

- Main report is the budget report which is included in the reports package
- Year end is basically complete and the auditors will be in, in the next 10 days and hopefully the auditors will have the audit report available by the end of March.

Regional President's Council Report - Mark Huenison, AANR-WC President

- ➤ Discussed the Membership Issues Committee and support the presentation in principal. We recognize that this is a guide with the final details still to be sorted out.
- Discussed if AANR should remove the 100% requirement from any benefits where it currently exists, such as the Glen Miller Loan. All members support AANR regardless of what status their club is.
- Reviewed some of the previous regional president's reports as shown in the AANR Minutes. Debated if the regional president's recommendations are taken into consideration by the trustees or do they just get buried in the minutes and forgotten.
- Agreed that these meetings offer the regions a chance to compare notes and ideas for our own use so will continue to have these meetings.
- Fred asked for clarification on the position of the Glen Miller Fund.
- Mark responded that they would like to see the 100% clause dropped

Business Specifically Referred to This Meeting

Budget Approval

➤ Bob Campbell – Spoke to the Budget Report and capital additions.

Motion #5

Moved approve the 2017 budget accepted as presented.

Maker: Finance Committee Second: None Needed

Bob Campbell

Purpose: To create a fiscal framework for 2017 operations.

Fiscal Impact: A projected operating deficit of \$66,049

Discussion:

- Bev spoke to the moneys allotted as matching funds for regional youth camps.
- ➤ Bob there is money available for membership issues
- ➤ Lewis asked that we no longer charge clubs and regions for shipping and that the AANR absorb that cost.
- ➤ Bob said that this would take away \$2500 in income. The trustees can either amend the budget to delete the line item or the office can put this into effect and the line item would show zero income at the end of the year on the line.
- > Ralph noted that there are new opportunities for printing and cutting costs.
- ➤ Bev directed the Executive Director to investigate the charges for shipping and lowering the costs of printing when there are less expensive options.
- Gloria Waryas stated she did not feel that the clubs and regions should have to pay for them.
- Bev noted that this could turn into an expensive issue.
- Walt stated that when we work a tradeshow it is for AANR's benefit

- > Patty stated that she promotes AANR at her tradeshows and that this can gets expensive.
- ➤ Bev directed AANR to look at Return on Investment (ROI)
- ➤ Ralph feels that there items that can be given away and others that should be purchased. Feels there are different uses.
- Sharon the bigger mission is advocacy where is the balance.
- ➤ Bob asked how many sent proposal to AANR for the budgeting process.
- Susan noted that our digital staff can help in creating buzz for events.
- ➤ Ralph asked about management fees for our Raymond James accounts?
- ▶ Bob The management fee is 1% of gross investment. Fee goes up if fund goes up.

Motion #5

Disposition: Passed – Unanimously without objection

Motion #6

I move to reconsider INF affiliation at a future time.

Maker: Tim Mullins Second: Joan Harris

Purpose: Supporting no INF affiliation now.

Fiscal Impact: None

Discuss

- Kathy asked that the motion be clarified.
- Bev explained that the way the motion is worded shows that we still are interested.

Motion #6A

I move amend motion # 6 to Strike "at a future time" and insert "at the 2017 Convention"

Maker: Bob Campbell Second: Susan Weaver

Purpose: As Stated

Fiscal Impact: None

Discussion:

- Bob stated that this will give INF the feeling that we are interested.
- Ralph felt we should change the date to MW 2018
- Lewis spoke against the amendment and feels we should leave it open ended
- Susan spoke to a year from now
- Ronna spoke against the amendment
- "T" spoke against

Disposition: Failed - Yes - 1, Bob Campbell, Opposed - 13

Motion #6

Disposition: **Passed** – Unanimously without objection

New Business

Motion #7

I move to approve a ballot for an emergency amendment to the Bylaws, which would permit modification of the current AANR membership system.

Maker: Ad-hoc Membership Issues Committee Second: None Needed

"T" Price, Chair

Purpose: To authorize the circulation of an emergency amendment as permitted in AANR Bylaws Section III, Article X, Paragraph E3:

"Emergency Clause: Between normally scheduled ballots, an emergency amendment to the bylaws may be proposed. If 2/3 of the Trustees concur; it shall be circulated to the members for a vote. . . . Adoption of the amendment will require two-thirds of the votes cast by the members on such a ballot."

This proposition would allow AANR to create faster and more flexible membership options, including online sales for all members while retaining the basic (club) members' club affiliation.

Fiscal Impact: No more than \$8K, to be financed by the Connett Fund.

Discussion:

- "T" Price realize that the accounting might need to be massaged.
- ➤ Bob Noted that the Connett fund applies and would not be considered a loan. These funds would be applicable to the definition of the Connett Fund.
- Ralph If this was not passed, then it would not be brought to the membership until 2018.
- ➤ Susan Considering the number of issues and potholes and pitfalls. Are they really going to be addressed in the next 18 months?
- Kathy W why put all the work into it if not going forward?
- Kathy S Feels we need to go forward.
- ➤ Lewis What we need to do is move forward and then put it on the ballot. Don't give the membership the minutiae.
- "T" Really wants to utilize the Connett Fund
- ➤ Fred he supports the concepts, but not this motion. Feels we are issuing a blank check to pull this off.
- ➤ Kathy S. What this motion does is move to Governance the working of Dues.
- ➤ Bob says there is only \$8,000 for the election
- "T" says the only money is for the election process.
- Bev noted this is only a one question ballot. Could be less in costs

- Fred wants the see what the motion says.
- > "T" passed out a page showing what the ballot measure might look like to the trustees'.
- ➤ The question was called by Kathy Watzel,— 2nd by David Heide

Motion: Passed - Unanimously without objection

Motion #7

Disposition: Passed - Yes - 13, Opposed - 1 Fred Van Nest

Good of the Order

- Susan Weaver Spoke to Avalon Club being for sale. She will send the proposal to all of the trustees' and regions. She added that AANR is being supportive.
- ➤ Patty Thanked The Executive Director and staff for their support. It was a pleasure to promote AANR at the Quartzsite RV Show. She created a one page document of clubs in her region that is current and suggested that each region also do this and keep it updated.
- ➤ Walt Stephens The office might think about getting AANR Pins that would identify us as nudists when we're wearing clothes.
- ➤ Ralph Wanted to thank the staff for resurrecting ideas that had disappeared.
- ➤ Bob once again wanted to acknowledge the office staff for all of their hard work
- "T" Did a great job with the open house yesterday
- Bev noted that they are working in very tight quarters and doing a good job
- Patty Thanked Cypress Cove for all of their hospitality
- > Fred Expressed strong support and praise for Bob and Executive Director getting involved in preventative maintenance of our capital assets.

Announcements

- Bev noted the dinner this evening
- Bev reminded about the AANR Education meeting.
- Bev Cracker Barrel about committees
- Alix will coordinate rides
- Gloria Waryas About Website needs to be updated and specifically clubs that are special interest needs to be noted. Need truth in advertising
- Gloria Waryas Insurance Philadelphia for AANR Clubs liabilities
- Fred Farmers Market next to office.

Meeting adjourned

At 12:15

Respectfully Submitted,

Paul Kuntzmann

Paul Kuntzmann

Secretary Treasurer

Attachments – Regional Presidents' Report

AANR Mid-Winter Meeting Regional Presidents' Meeting Feb 17, 2017

- 1. Discussed the membership issue committee report and support the presentation in principal. We recognize that this is a guide with the final details still to be sorted out.
- 2. Discussed if AANR should remove the 100% requirement from any benefits where it currently exist such as the Glenn Miller loan. All the members support AANR regardless of what status their club is.
- 3. Reviewed some of the previous regional presidents' reports as shown in the AANR minutes. Debated if the regional presidents' recommendations are taken into consideration by the trustees or do they just get buried in the minutes and forgotten.

Agreed that these meetings offer the regions a chance to compare notes and ideas for our own use so want to have them continue.